



AUO Corporation 3Q24 Results

October 31, 2024



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- Our forward-looking statements at any particular time does not create any duty of disclosure beyond that which is imposed by law, and we expressly disclaim any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Revenue & Profits

Amount: NT\$ Million

	3Q24	2Q24	QoQ	3Q23	YoY
Net Sales	77,748	74,328	4.6%	70,110	10.9%
Gross Profit (Loss)	8,454 <i>10.9%</i>	8,355 <i>11.2%</i>	1.2%	5,342 <i>7.6%</i>	58.3%
Operating Expenses	8,764 <i>11.3%</i>	8,248 <i>11.1%</i>	6.3%	6,673 <i>9.5%</i>	31.3%
Operating Profit (Loss)	(310) <i>(0.4%)</i>	107 <i>0.1%</i>	-	(1,332) <i>(1.9%)</i>	76.7%
Net Profit <i>Attributable to Owner of Company</i>	(926)	(231)	(300.2%)	(975)	5.1%
Operating Profit + D&A	8,239 <i>10.6%</i>	9,229 <i>12.4%</i>	(10.7%)	7,035 <i>10.0%</i>	17.1%

Balance Sheet Highlights

Amount: NT\$ Million

	3Q24	2Q24	QoQ	3Q23
Cash and Cash Equivalents	63,284	71,961	(12.1%)	78,516
Inventory	33,521	33,164	1.1%	29,714
Short Term Debt ^(a)	9,683	8,813	9.9%	10,458
Long Term Debt	106,010	113,783	(6.8%)	96,312
Equity	156,955	157,028	(0.0%)	169,029
Total Assets	390,980	399,430	(2.1%)	388,981
Inventory Turnover Days ^(b)	44	43		41
Net Debt to Equity ^(c)	33.4%	32.2%		16.7%

a) Short term debt refers to all interest bearing debt maturing within one year.

b) Calculated by dividing the average inventory into the annualized cost of goods sold during such period, then multiplying by 365 days.

c) Net Debt to Equity = (Short Term Debt + Long Term Debt - Cash and Cash Equivalents) / Equity.

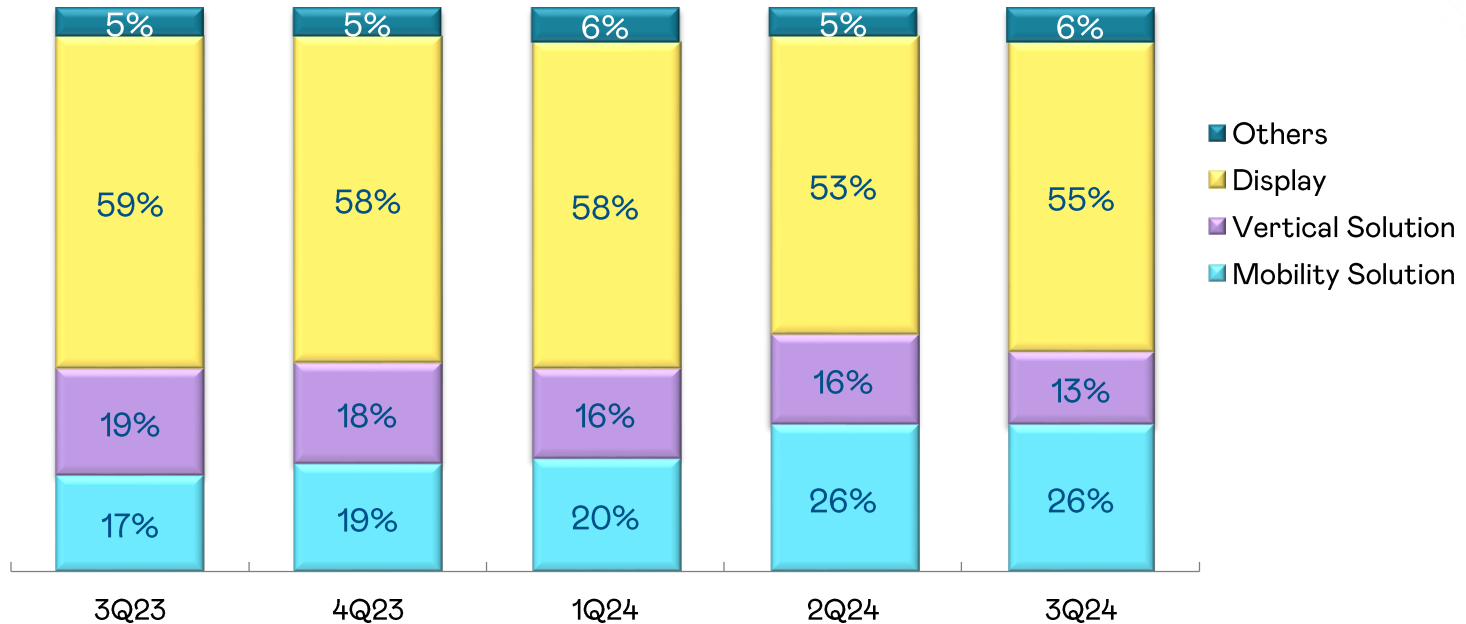
Cash Flow Highlights

Amount: NT\$ Million

	3Q24	2Q24	QoQ
From Operating Activities	9,431	3,378	6,053
Profit(Loss) before Tax	(595)	286	(880)
Depreciation & Amortization	8,549	9,122	(573)
Net Change in Working Capital	906	(5,571)	6,477
From Investing Activities	(3,781)	(18,158)	14,377
Capital Expenditure	(5,694)	(5,691)	(3)
Acquisition of Subsidiary	(510)	(12,556)	12,046
Increase in Receipts in Advance	2,554	-	2,554
From Financing Activities	(14,687)	(1,224)	(13,464)
Net Change in Debt	(7,117)	(969)	(6,147)
Cash Distribution from Capital Surplus	(6,901)	-	(6,901)
Net Change In Cash^(a)	(8,677)	(15,713)	7,036

a) In addition to cash generated from operating, investing and financing activities, net change in cash also include effect on currency exchange of foreign subsidiaries.

Revenue Breakdown



- Mobility Solution: Primarily including integrated solutions in automotive business
- Vertical Solution: Primarily including integrated solutions in various fields, such as Smart Retail, Smart Healthcare, Education and Enterprise, other industrial and public displays, Intelligent Service and Energy
- Display: Primarily including displays for TV, monitor and notebook, as well as LED display
- Others: Primarily including Darwin

4Q2024 Business Outlook

Based on our current business outlook, the Company expects:

Mobility Solution

- Flat QoQ

Vertical Solution

- Flat QoQ

Display

- Decline QoQ on seasonality but similar to last year

– The above is our current best forecast based on current business outlook and may vary depending on the actual end market conditions.

Q&A

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AUO CORPORATION AND SUBSIDIARIES
Consolidated Condensed Statements of Comprehensive Income
For the Three Months Ended September 30, 2024 and 2023 and June 30, 2024
(Expressed in Millions of New Taiwan Dollars (NTD) except for per share amounts and shares outstanding)

	3Q24		2Q24		3Q23	
	NTD	%	NTD	NTD	QoQ%	YoY%
Net Sales	77,748	100.0	74,328	70,110	4.6	10.9
Cost of Goods Sold	69,294	89.1	65,973	64,768	5.0	7.0
Gross Profit(Loss)	8,454	10.9	8,355	5,342	1.2	58.3
Operating Expenses	8,764	11.3	8,248	6,673	6.3	31.3
Operating Profit(Loss)	(310)	(0.4)	107	(1,332)	-	76.7
Net Non-operating Income(Expenses)	(285)	(0.4)	179	567	-	-
Profit(Loss) before Income Tax	(595)	(0.8)	286	(765)	-	22.2
Income Tax Benefit(Expense)	(328)	(0.4)	(520)	(159)	(36.8)	107.2
Net Profit(Loss)	(923)	(1.2)	(234)	(923)	(294.4)	(0.0)
Other Comprehensive Income(Loss)	1,091	1.4	526	2,173	107.2	(49.8)
Total Comprehensive Income(Loss)	168	0.2	292	1,250	(42.6)	(86.6)
Net Profit(Loss) Attributable to:						
Owners of Company	(926)	(1.2)	(231)	(975)	(300.2)	5.1
Non-Controlling Interests	3	0.0	(3)	52	-	(95.1)
Net Profit(Loss)	(923)	(1.2)	(234)	(923)	(294.4)	(0.0)
Total Comprehensive Income(Loss) Attributable to:						
Owners of Company	109	0.1	246	1,104	(55.8)	(90.2)
Non-Controlling Interests	59	0.1	47	147	26.6	(59.7)
Total Comprehensive Income(Loss)	168	0.2	292	1,250	(42.6)	(86.6)
Basic Earnings Per Share	(0.12)		(0.03)	(0.13)		
Weighted-Average Shares Outstanding ('M)	7,668		7,668	7,668		

AUO CORPORATION AND SUBSIDIARIES
Consolidated Condensed Statements of Comprehensive Income
For the Period Ended September 30, 2024 and 2023

(Expressed in Millions of New Taiwan Dollars (NTD) except for per share amounts and shares outstanding)

	Year over Year Comparison			
	Nine Months 2024		Nine Months 2023	
	NTD	%	NTD	YoY%
Net Sales	211,553	100.0	184,619	14.6
Cost of Goods Sold	192,783	91.1	182,142	5.8
Gross Profit(Loss)	<u>18,770</u>	<u>8.9</u>	<u>2,477</u>	<u>657.9</u>
Operating Expenses	<u>23,913</u>	<u>11.3</u>	<u>19,370</u>	<u>23.5</u>
Operating Profit(Loss)	<u>(5,143)</u>	<u>(2.4)</u>	<u>(16,894)</u>	<u>69.6</u>
Net Non-operating Income(Expenses)	1,519	0.7	572	165.7
Profit(Loss) before Income Tax	<u>(3,624)</u>	<u>(1.7)</u>	<u>(16,322)</u>	<u>77.8</u>
Income Tax Benefit(Expense)	<u>(1,108)</u>	<u>(0.5)</u>	<u>(422)</u>	<u>162.5</u>
Net Profit(Loss)	<u>(4,732)</u>	<u>(2.2)</u>	<u>(16,744)</u>	<u>71.7</u>
Other Comprehensive Income(Loss)	3,110	1.5	1,375	126.2
Total Comprehensive Income(Loss)	<u>(1,622)</u>	<u>(0.8)</u>	<u>(15,369)</u>	<u>89.4</u>
Net Profit(Loss) Attributable to:				
Owners of Company	(4,684)	(2.2)	(16,693)	71.9
Non-Controlling Interests	(48)	(0.0)	(51)	4.9
Net Profit(Loss)	<u>(4,732)</u>	<u>(2.2)</u>	<u>(16,744)</u>	<u>71.7</u>
Total Comprehensive Income(Loss) Attributable to:				
Owners of Company	(1,751)	(0.8)	(15,314)	88.6
Non-Controlling Interests	129	0.1	(55)	-
Total Comprehensive Income(Loss)	<u>(1,622)</u>	<u>(0.8)</u>	<u>(15,369)</u>	<u>89.4</u>
Basic Earnings Per Share	<u>(0.61)</u>		<u>(2.18)</u>	
Weighted-Average Shares Outstanding ('M)	<u>7,668</u>		<u>7,666</u>	

AUO CORPORATION AND SUBSIDIARIES

Consolidated Condensed Balance Sheets

September 30, 2024 and 2023

(Expressed in Millions of New Taiwan Dollars (NTD))

	September 30, 2024		September 30, 2023		YoY	
	NTD	%	NTD	%	NTD	%
ASSETS						
Cash and Cash Equivalents	63,284	16.2	78,516	20.2	(15,231)	(19.4)
Notes & Accounts Receivables	31,279	8.0	29,508	7.6	1,771	6.0
Other Current Financial Assets	4,400	1.1	4,595	1.2	(195)	(4.2)
Inventories	33,521	8.6	29,714	7.6	3,807	12.8
Other Current Assets	4,372	1.1	3,910	1.0	462	11.8
Total Current Assets	136,856	35.0	146,243	37.6	(9,387)	(6.4)
Long-term Investments	27,447	7.0	31,988	8.2	(4,541)	(14.2)
Net Fixed Assets	168,888	43.2	176,732	45.4	(7,844)	(4.4)
Right-of-use Assets	9,913	2.5	9,678	2.5	235	2.4
Other Non-Current Assets	47,876	12.2	24,340	6.3	23,536	96.7
Total Non-Current Assets	254,124	65.0	242,739	62.4	11,385	4.7
Total Assets	390,980	100.0	388,981	100.0	1,999	0.5
LIABILITIES						
Short-term Borrowings	733	0.2	146	0.0	587	403.1
Notes & Accounts Payable	56,511	14.5	54,962	14.1	1,549	2.8
Current Installments of Long-term Borrowings	8,950	2.3	10,312	2.7	(1,362)	(13.2)
Current Financial Liabilities	67	0.0	234	0.1	(167)	(71.3)
Accrued Expense & Other Current Liabilities	34,115	8.7	27,326	7.0	6,788	24.8
Machinery and Equipment Payable	3,866	1.0	6,647	1.7	(2,781)	(41.8)
Total Current Liabilities	104,242	26.7	99,627	25.6	4,615	4.6
Long-term Borrowings	106,010	27.1	96,312	24.8	9,698	10.1
Other Non-Current Liabilities	23,773	6.1	24,013	6.2	(241)	(1.0)
Total Non-Current Liabilities	129,783	33.2	120,325	30.9	9,457	7.9
Total Liabilities	234,025	59.9	219,953	56.5	14,072	6.4
EQUITY						
Common Stock	76,994	19.7	76,994	19.8	0	0.0
Capital Surplus	48,246	12.3	54,980	14.1	(6,734)	(12.2)
Retained Earnings	27,011	6.9	33,414	8.6	(6,403)	(19.2)
Other Equity	(1,347)	(0.3)	(2,270)	(0.6)	923	40.7
Treasury Shares	(240)	(0.1)	(240)	(0.1)	0	0.0
Non-Controlling Interests	6,292	1.6	6,151	1.6	141	2.3
Total Equity	156,955	40.1	169,029	43.5	(12,074)	(7.1)
Total Liabilities & Equity	390,980	100.0	388,981	100.0	1,999	0.5

AUO CORPORATION AND SUBSIDIARIES
Consolidated Condensed Cash Flow Statements
For the Period Ended September 30, 2024 and 2023
(Expressed in Millions of New Taiwan Dollars (NTD))

	<u>Nine Months 2024</u>	<u>Nine Months 2023</u>
	<u>NTD</u>	<u>NTD</u>
Cash Flow from Operating Activities:		
Profit(Loss) before Income Taxes	(3,624)	(16,322)
Depreciation & Amortization	26,066	24,011
Share of Profit of Equity-Accounted Investees	(178)	(5)
Changes in Working Capital	(6,556)	(4,574)
Changes in Others	(1,346)	399
Net Cash Provided by (Used in) Operating Activities	<u>14,362</u>	<u>3,510</u>
Cash Flow from Investing Activities:		
Acquisitions of Financial Assets Measured at Fair Value	0	(242)
Disposals of Financial Assets Measured at Fair Value	0	64
Acquisitions of Financial Assets Measured at Amortized Cost	(493)	(379)
Disposals of Financial Assets Measured at Amortized Cost	391	0
Disposals of Equity-Accounted Investees	4,218	0
Acquisitions of Property, Plant and Equipment	(19,636)	(22,461)
Increase in Receipts in Advance due to Disposal of Assets	2,554	874
Net Cash Outflow Arising from Acquisition of Subsidiaries	(13,066)	(8)
Changes in Others	(1,034)	2,240
Net Cash Provided by (Used in) Investing Activities	<u>(27,066)</u>	<u>(19,913)</u>
Cash Flow from Financing Activities:		
Increase(Decrease) in Short-term Borrowings	402	17
Increase(Decrease) in Long-term Borrowings	(2,448)	19,927
Repayment of Convertible Bonds	(369)	0
Payment of Lease Liabilities	(566)	(457)
Cash Distribution from Capital Surplus	(6,901)	(6,134)
Changes in Others	(144)	(12)
Net Cash Provided by (Used in) Financing Activities	<u>(10,026)</u>	<u>13,340</u>
Effect of Exchange Rate Changes on Cash and Cash Equivalents	<u>2,044</u>	<u>966</u>
Net Increase(Decrease) in Cash and Cash Equivalents	<u>(20,685)</u>	<u>(2,097)</u>
Cash and Cash Equivalents at Beginning of Period	<u>83,969</u>	<u>80,613</u>
Cash and Cash Equivalents at End of Period	<u>63,284</u>	<u>78,516</u>



Tap Into The Possibilities



AUO